

# CAPABILITY STATEMENT

## Certifications

Women's Business Enterprise National Council Certified (2005129026)

Certified Small Business (102952310) Small Business Association Certified

## Codes

NAICS Code: 315240

UNSPSC Codes: 53101504, 80140000, 80141904, 80171603, 53102802, 53101604, 53101804, 53102503, 53102002







## Past Performance

Destination Hotels - Private label, designed and manufactured spa tops and pajamas

\$50,000

Ritz Carlton - Selling to 7 locations nationwide \$40,000

YogaWorks - Shipping to 5 of the leading YogaWorks studios nationwide

\$28,000

Loews Hotels - Our Earth Mermaid collection is the top selling clothing brand in Loews, San Diego since 2/15/16

\$25,000











## Awards and Accomplishments

The National Friendship Award for being a role model for society (Presented by the former Prime Minister of

Awarded by the J.D. Fashion Institute for fashion contribution in film and television

Coined "Top 10 Yoga Brands" by L.A. Yoga Magazine





## **Contact Information**

SITA Couture

1130 Meadowbrook Ave. Los Angeles, CA 90019 Studio: (310).846.7295 Fax: (310).494.0732 email: info@sitacouture.com

SITA Couture is a luxury lifestyle apparel brand catering to the spa/ resort/travel demographic. We use fashion as a platform to support women's causes globally, to educate children, and to inspire a life full of love, dedication, and confidence. We are pioneers in the fashion industry with our unique designs and innovative brand model.

SITA Couture was founded in 2011 and is based in Los Angeles. We are a fully vertical company, managing design, manufacturing, sales and marketing. We promise style, elegance, and versatility for the everyday woman.

## **CAPABILITIES**

From concept to market; design, manufacture, market and sell Full lifestyle line including accessories (tops, bottoms, dress in various lengths, beanies, paws, belts, leg warmers, wraps, leggings) Small range of unique spa resort uniforms

A yoga / activewear collection

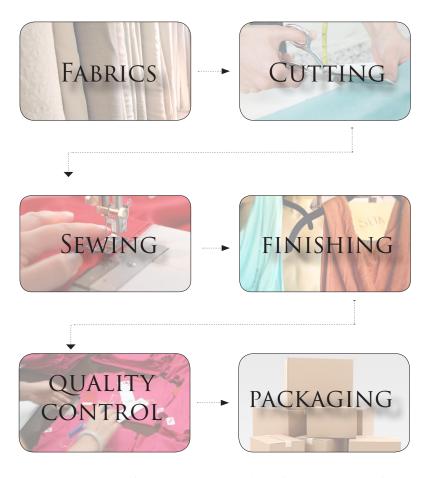
Morphing any of our styles to the needs of our buyer (including private

Shoot photos/videos of each style for marketing and sales

# **DIFFERENTIATORS**

At SITA Couture, we strive to maximize sustainability along with style, functionality and quality craftsmanship. All products are designed and manufactured in L.A. Many of our products also cater to the yoga demographic with artwork, tops and bottoms for yoga retail. Emphasizing craftsmanship, we design and produce each product with great attention to detail. Many of our styles can be worn in several different ways. We have built-in bras, lined dresses, and detachable hoods and pockets for optimum functionality. SITA Couture has developed a product line that sets us apart in the women's contemporary market. We are offering an experience that bridges the gap between sexy stylish apparel that is eco-friendly while also catering to all body types- arguably for the first time in the women's apparel market.





Our ingredients: fabulous sustainable soft to the touch fabrics that graduate into well constructed garments for active, healthy women everywhere! We are passionate about creating a premium product while minimizing our environmental impact.

## Product

Full lifestyle line for women. Includes daywear, eveningwear, yoga lounge, travel resort wear, and accessories. Made with sustainable fabrics.

Designed in house to ensure a perfect fit and high quality.

# **Production**

100% Produced in the USA. We work with trusted, local manufacturing partners in L.A. and surrounding areas. Provides quick turnaround time enabling us to grow rapidly without production delays.

# Distribution

More than 200 Select wholesale partners throughout the USA. Online at our e-commerce store. Affiliate Partners

#### **VENDORS**

Asher Fabrics

950 S Boyle Ave, Los Angeles, CA 90023

2575 E El Presidio St, Carson, CA 90810

Swisstex

13660 S Figueroa St, Los Angeles, CA

90061

835 Wall St, Los Angeles, CA 90014

## **MANUFACTURERS**

### **Guru Knits**

Produces for Fabletics and work under the same umbrella that produces for Under Armour, and many other athletic/performance

Kevin.port@guruknits.com

## WRR Enterprise

Walter is great and price competitive. Works extremely hard to also make sure quality and execution live up their customers expectations. Works w/ Good American

wrrenterprise@gmail.com (Walter)

## ScottxScott Design

Brandon and Sarah Scott (brother and sister)

Work with LNA to Revolve and Opening Ceremony. Extremely

efficient and NO MINIMUMS brandon@bscottdesign.com

sarah@scottxscott.com

## CIA Los Angeles (Bleik Studios)

Sarah and Jason

Working with a lot of contemporary/high end up and coming brands. Hard working and efficient

sarah@cialosangeles.com

## Thienes

Focused on knits

Produces for Cotton Citizen, LNA to Spiritual Gangster Lily (owner) lily@thienes.com

# **CERTIFICATION**

Blue Sign Certified

Quality Control Certified





